

OPAANZ-C

25 August 2006

Mr Grant David  
Chapman Tripp  
Solicitors  
P O Box 993  
Wellington

**FAXED**

Dear Mr David

Part of our analysis feeding in to our advice to the Hon Pete Hodgson on the Air New Zealand/Qantas Tasman Networks Agreement application is forming a view as to the 'counterfactual' – what the trans-Tasman aviation market is likely to look like if the Tasman Networks Agreement is not authorised.

We would therefore like to provide your client with an opportunity to elaborate in writing by 8 September on its own view of what the counterfactual might be.

Yours sincerely



John Macilree  
Principal Adviser, Air Services